

TIME	DURATION	SM TRAINING DAY Friday 3 rd April 2009	PRESENTER
0730 – 1600		Registration desk open – please visit with any queries during the conference	
0800 – 0830		Opportunity to Visit the Trade Exhibition	
0830 – 0835	5	Introduction of our Master of Ceremonies	Chris Grannery WA Branch Manager
0835 – 0845	10	Overview of the Day	Kevin Young Club Founder
0845 - 0915	30	Us vs. Agents Point of Difference	Kevin Young Club Founder David Cross Business Development Manager
0915 - 0930	15	Webinars	Derek Jones WA Branch Manager Chris Grannery WA Branch Manager
0930 - 1030	60	The O'Toole Philosophies	Tom O'Toole Guest Speaker
1030 - 1100	30	Morning Tea	
1100 – 1125	25	Dealing with Rising and Falling Interest Rates <i>How to protect yourself</i>	Barry Seabrook NT Branch Manager
1125 – 1145	20	Dashboard Reporting	Richard Hoffman IT Manager
1145 - 1155	10	TIC Super <i>Brief overview of the Launch of TIC Super</i>	Wayne Pratt Astute Property Warrants
1155		Change over of MC	Frank Friedman WA Branch Manager
1155 - 1255	60	Move any Audience with Persuasive Presentations <i>In business, it is our performance in front of an individual or crowd that determines our perceived expertise and credibility, ultimately defining our success.</i>	Ken Kitson Salesone
1255 - 1425	90	Lunch Break	
1425 - 1445	20	Sales Training <i>How Troy has put sales training into his Branch</i>	Troy Gunasekera VIC Branch Manager
1445 - 1530	45	Selling or telling? <i>Helping to educate members' to invest</i>	Frank Friedman WA Branch Manager
1530 - 1550	20	FCF to FIDO <i>Getting more EOI's</i>	Chris Ford NSW Support Member
1550 - 1610	20	Young Investors <i>How to use the Young Investors to make money</i>	Kevin Young Club Founder Ian Townsend Young Investor, Club Member
1610 - 1630	20	Closing of SM Training Day	Derek Jones WA Branch Manager

saturday agenda

TIME	DURATION	PMC BREAKFAST Saturday 4 th April 2009	PRESENTER
0700 - 0705	5	Master of Ceremonies Welcome to the Property Millionaires Club Annual Breakfast	Ian Townsend Young Investor, Branch Manager
0705 - 0710	5	Raffle for the Club's sponsored children	Sue Todd NSW Support Member
0710 - 0720	10	Property Millionaire Club Events	Sharyn Bojczenko Club Member & Club Travel Consultant
0720 - 0825	60	The Architecture of Re-Invention "... a template for succeeding in unpredictable times"	Max Walker Guest Speaker
0825 - 0830	5	Raffle Prizes Drawn	Sue Todd NSW Support Member
0830		PMC Breakfast Closed	

saturday agenda cont:

TIME	DURATION	DAY 1 – SATURDAY Saturday 4 th April 2009	PRESENTER
0730 – 1600	Registration desk open – please visit with any queries during the conference		
0900 - 0905	5	Welcome <i>Master of Ceremonies</i>	Chris Grannery WA Branch Manager
0905 - 0910	5	Welcome from Kevin Young	Kevin Young Club Founder
0910 - 0950	40	The Launch of TIC SUPER	Wayne Pratt Astute Property Warrants
0950 - 1010	20	Young Investors <i>Our Story</i>	Ian & Lacey Townsend Young Investors, Branch Managers
1010 - 1040	30	Club Cares <i>Mystery Guest</i>	Mystery Guest Speaker
1040 - 1110	Morning Tea		
1110 - 1210	60	The Innovative Investor <i>The Founder of Wotif.com</i>	Graeme Wood Founder of Wotif.com
1210 - 1240	30	Property numbers, statistics and wealth	Richard Van Proctor WA Branch Manager
1240 - 1255	15	Robina Land Corporation <i>Gold Sponsor</i>	Ian Rogers <i>Gold Sponsor</i> Daniel Mavin Club Researcher
1255 - 1455	Lunch Break		
1455 - 1540	45	Money Choice - Platinum Sponsor <i>Ensure you are in the position to maximise the opportunities which present in the current financial climate</i>	Matt George Platinum Sponsor
1540 - 1620	40	Successful Women in Property	Robyn Atkins NSW Support Member Kirstyn Marriott QLD Support Member
1620 - 1650	30	Predictions – Past and Future	Kevin Young Club Founder
1650 - 1700	10	Closing Session	Derek Jones WA Branch Manager

sunday agenda

TIME	DURATION	DAY 2 – SUNDAY Sunday 5 th April 2009	PRESENTER
0800 – 1600	Registration desk open – please visit with any queries during the conference		
0830 - 0835	5	Welcome <i>Master of Ceremonies</i>	Frank Friedman WA Branch Manager
0835 – 0920	45	Gold Medal Triathlete <i>Guest Speaker</i>	Brad Kahlefeldt Gold Medal Triathlete
0920 - 0950	30	Rags to Riches <i>Seven Laws of Success according to Ellie</i>	Ellie Oorschot WA Branch Manager
0950 - 1010	20	Cashflow, mistakes and their solutions on multiple properties	Wendy Priestly NSW Branch Manager
1010 - 1030	20	Joint Venture Club <i>Purloining the developers profile</i>	Kevin Young Club Founder Shannon Sampy Special Services Jo-Anne Wilson Executive Director Neil Higgins National Finance Manager
1030 - 1100	30	Morning Tea	
1100 - 1130	30	Club Advantages <i>Panel Discussion</i>	Kevin Young Club Founder David Cross Business Development Manager Shelley Smith National Leasing Manager Neil Higgins National Finance Manager Chris Grannery WA Branch Manager Daniel Mavin Club Researcher
1130 - 1200	20	Pre Club, Post Club <i>An Investor Story</i>	Tony South QLD Club Member
1200 - 1300	60	Property Predictions <i>RP Data's Director of Property Research</i>	Tim Lawless RPData Guest Speaker
1300 - 1430	90	Lunch break	

sunday agenda cont:

TIME	DURATION	DAY 2 – SUNDAY Sunday 5 th April 2009	PRESENTER
1430 - 1500	30	Accelerate your wealth Outlining some key investment phases in the Kevin Young Retirement Plan and how Club members can accelerate their wealth at these key stages	Wendy Priestly NSW Branch Manager Derek Jones WA Branch Manager
1500 - 1530	30	Parents helping their children become financially independent through property	Ann McRae Club Member
1530 - 1600	30	Why Now? The secrets to improving your borrowing capacity and why now is the best time to do so!	Kevin Young Club Founder Rael Bricker House & Home Loans Neil Higgins National Finance Manager
1600 - 1620	20	Story of my journey through investing	Virginia Bergman TAS Support Member
1620 - 1650	30	Property facts and figures; tips and traps	Kevin Young Club Founder
1650 - 1700	10	Official Conference Close	Derek Jones WA Branch Manager

MONDAY 6th APRIL 2009

You Yangs Hall, Level 3 - Melbourne Convention Centre

TIME	SESSION 1	SESSION 2	SESSION 3	SESSION 4
0830 – 0930	Advanced PIA Troy Gunasekera <i>VIC Branch Manager</i>	KY Question & Answer Session Kevin Young <i>Club Founder & Director</i>		
0930 – 1030	TIC Retirement Plan Richard Van Proctor <i>WA Branch Manager</i>	Why become PMC? Personal Life style of PMC Members Kevin Young <i>Club Founder & Director</i> Sharyn Bojczenko <i>Pan Australia Travel</i>	FIDO Financial Independence Date Organiser Chris Grannery <i>WA Branch Manager</i>	
1030 – 1100	Morning Tea Break			
1100 – 1200	Managing Cash Flow Derek Jones <i>WA Branch Manager</i>	FIDO Financial Independence Date Organiser Chris Grannery <i>WA Branch Manager</i>	TIC Super: Property in Superannuation Wayne Pratt <i>Astute Property Warrants</i>	
1200 – 1300	Estate Planning Steve Brkic <i>Enterprise Law</i>	Tax Depreciation Geoff Barker <i>Deppro - Asian Pacific Depreciation Professionals</i>	Becoming a Support Member Frank Friedman <i>WA Branch Manager</i>	
1300 – 1400	Lunch Break			
1400 – 1500	Managing Cash Flow Derek Jones <i>WA Branch Manager</i>	TIC Retirement Plan Richard Van Proctor <i>WA Branch Manager</i>	Contracts & Special Conditions Barbara Clifford <i>Club Solicitor</i>	I've got \$2 million - what now? Greg North <i>Gold Plus PMC Member</i> For Gold Plus & Above PMC Members
1500 – 1600	Advanced PIA Troy Gunasekera <i>VIC Branch Manager</i>	KY Question & Answer Session Kevin Young <i>Club Founder & Director</i>	Financing your future Matt George <i>Money Choice</i>	